



Total AC
Lane
hours:
6350

January 2026 Report

Aquatics Center Instructional Programming		Lane Hours	\$	Number of Participants	Unique participants
Contract Classes					
	Naomi's Hiit Water Aerobics	136	\$ 5,806.00	442	83
	Swim With Me	10	\$ 1,054.00	4	4
	Fluid Movement	6	\$ 2,212.50	9	9
Swim Lessons					
	Group	32	\$ 8,856.00	121	121
	Semi-Private and Private	36	\$ 2,620.00	43	43
Totals			\$ 20,548.50	619	

Aquatics Center Public Drop In Programming			\$	Number of Customer Lane Uses	
Public Swim					
	Reservations	5472	\$ 10,841.00	6273	827
	Lap Swim Drop in	478	\$ 678.00	274	115
	Recreation Swim	180	\$ 1,066.00	312	88
Totals			\$ 12,585.00	6859	

Annual Membership Sales at the Aquatics Center			\$	Memberships sold	
Wiseburn Rec IDs	Adult ID		\$ 225.00	15	
Wiseburn Rec IDs	Senior ID		\$ 55.00	11	
Wiseburn Rec IDs	Youth ID		\$ 200.00	20	
Wiseburn Rec IDs	Infant ID		\$ 5.00	1	
Totals			\$ 485.00	47	

El Segundo Rec IDs	Adult ID		\$ 495.00	36	
El Segundo Rec IDs	Senior ID		\$ 215.00	43	
El Segundo Rec IDs	Youth ID		\$ 180.00	18	
El Segundo Rec IDs	Infant ID		\$ -	1	
Totals			\$ 890.00	98	

Membership Sales			\$	Passes Purchased to use towards Lane Rentals	
El Segundo Resident Punch Passes					
	10 Punch Pass		\$ 81.00	3	
	20 Punch Pass		\$ 314.00	5	
	30 Punch Pass		\$ 1,014.00	17	
El Segundo Resident Membership Passes					
	Annual		\$ 1,500.00	5	
Wiseburn Resident Punch Passes					
	10 Punch Pass		\$ 27.00	1	
	20 Punch Pass		\$ 50.00	1	
	30 Punch Pass		\$ 280.00	5	
Wiseburn Resident Membership Passes					
	Annual		\$ 1,100.00	3	
Non-Resident Punch Passes					
	10 Punch Pass		\$ 1,345.00	24	
	20 Punch Pass		\$ 714.00	7	
	30 Punch Pass		\$ 3,772.00	29	
Non-Resident Membership Passes					
	Annual		\$ 3,900.00	7	
Totals			\$ 14,097.00	107	

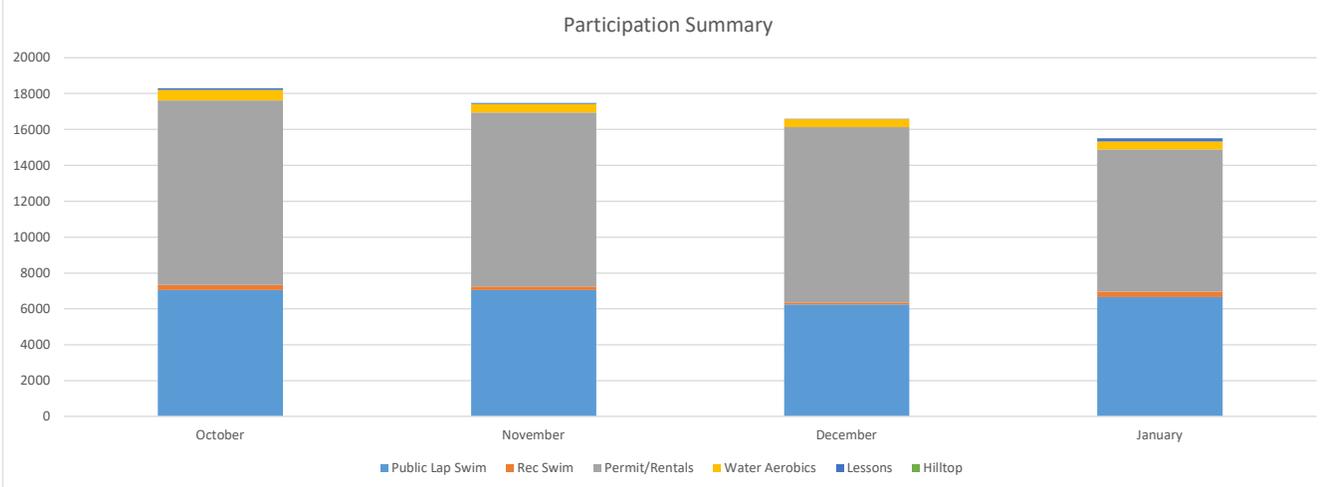
Aquatics Center Permit Groups		Lane Hours	\$	Estimated Participants (4 to 5 per lane)
Beach Cities Alpha		1072.00	\$ 20,424.00	4288
SCAQ		380.25	\$ 7,677.00	1521
South Bay United		358.50	\$ 3,513.30	1075.5
Tower 26		110.50	\$ 2,178.00	331.5
Trojan		205.00	\$ 2,009.00	410
Coastal		150.00	\$ 1,470.00	300
Totals		2276.25	\$ 37,271.30	7926.00

Events + Special Programming			\$	Number of Participants
French Swim Team Rental	1/5/26-1/12/26	176.00	\$ 7,680.00	50
Totals			\$ 7,680.00	50

Total Revenue		Estimated Amount of Visitors in January	
TOTAL \$ 93,556.80		15706.00	

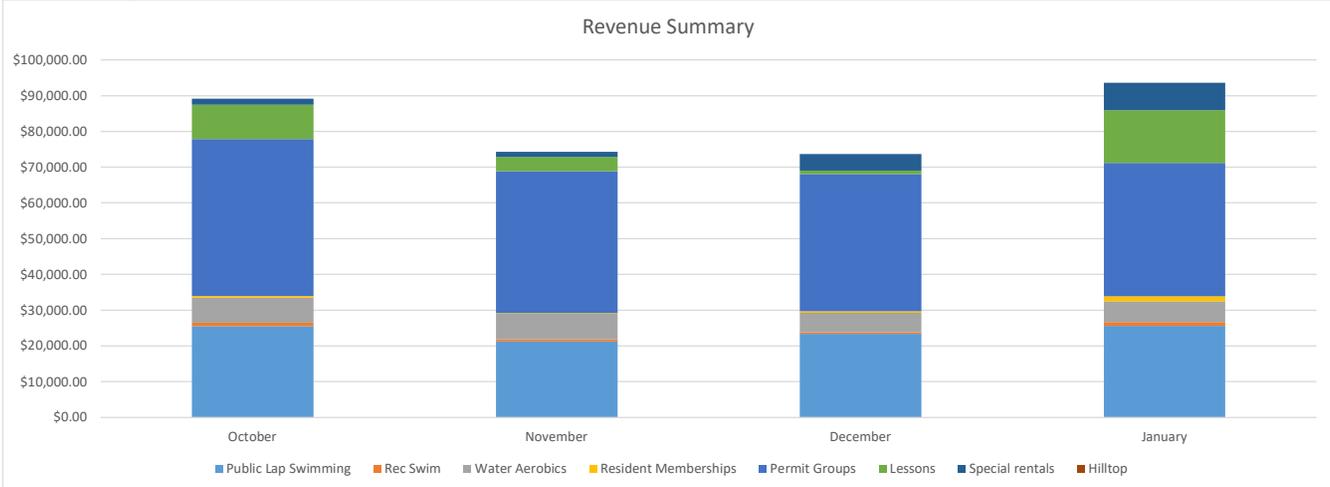
Monthly Statistics	October		November		December		January	
	Revenue	Participation	Revenue	Participation	Revenue	Participation	Revenue	Participation
Water Aerobics	\$ 7,006.00	570	\$ 7,072.00	469	\$ 5,474.00	440	\$ 5,806.00	442
Lesson Programming	\$ 9,539.00	96	\$ 3,947.75	59	\$ 994.50	7	\$ 14,742.50	177
Lap Swimming	\$ 25,475.00	7059	\$ 21,232.00	7059	\$ 23,348.00	6250	\$ 25,616.00	6654
Family/Rec Swim	\$ 1,045.00	274	\$ 684.00	191	\$ 434.00	114	\$ 1,066.00	312
Annual Membership Sales	\$ 460.00	40	\$ 210.00	23	\$ 470.00	40	\$ 1,375.00	145
Rentals/Permit Groups	\$ 43,890.80	10296	\$ 39,680.00	9701.5	\$ 38,304.70	9767.75	\$ 37,271.30	7926
Special Events/Rentals	\$ 1,701.00	190	\$ 1,440.00	60	\$ 4,603.00	10	\$ 7,680.00	50
Hilltop	\$ -	-	\$ -	-	\$ -	-	\$ -	-
	\$89,116.80	18,525	\$74,265.75	17,563	\$73,628.20	16,629	\$93,556.80	15,706

Participation Summary



Total Participation October-January 68,422

Revenue Summary



Total Revenue October-January \$330,567.55

FY 2025-2026 January Profit and Loss Summary

Revenue	ESAC	Plunge	Hilltop	Admin	Total Actuals	Forecasted	Variance
Permit Group	\$53,471	\$0	\$0	\$0	\$53,471	\$75,042	(\$21,571)
Instructional Programming	\$20,549	\$0	\$0	\$0	\$20,549	\$50,083	(\$29,534)
Drop-In Programming	\$26,682	\$0	\$0	\$0	\$26,682	\$31,793	(\$5,111)
Other Revenue	<u>\$7,680</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$7,680</u>	<u>\$0</u>	\$7,680
Total Revenue	\$108,382	\$0	\$0	\$0	\$108,382	\$156,919	(\$48,537)
Expense	ESAC	Plunge	Hilltop	Admin	Total	Total	
Employee-Related	(\$34,013)	(\$989)	\$0	(\$10,631)	(\$45,632)	(\$181,748)	\$136,116
Supplies & Services	(\$10,079)	(\$41)	\$0	\$0	(\$10,120)	(\$19,567)	\$9,446
Public Works	<u>(\$28,725)</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>(\$28,725)</u>	<u>(\$51,578)</u>	\$22,854
Total Expense	(\$72,817)	(\$1,030)	\$0	(\$10,631)	(\$84,478)	(\$252,893)	\$168,416
Net Income	\$35,565	(\$1,030)	\$0	(\$10,631)	\$23,904	(\$95,974)	\$119,879
Cost Recovery	149%	0%	NA	0%	128%	62%	66%
Lane Hours	9,526.25	-	NA	NA	9,526.25	11,577.30	(2,051.05)
Revenue / Lane Hour	\$11.38	NA	NA	NA	\$11.38	\$36.35	(\$24.97)
Cost / Lane Hour	(\$7.64)	NA	NA	NA	(\$7.64)	(\$59.71)	\$52.06
Net Income / Lane Hour	\$3.73	NA	NA	NA	\$3.73	(\$2.29)	\$6.02

FY 2025-2026 July-January Profit and Loss Summary

Revenue	ESAC	Plunge	Hilltop	Admin	Total Actuals	Forecasted	Variance
Permit Group	\$262,246	\$0	\$0	\$0	\$262,246	\$293,030	(\$30,784)
Instructional Programming	\$71,326	\$0	\$0	\$0	\$71,326	\$127,858	(\$56,532)
Drop-In Programming	\$139,158	\$0	\$12,377	\$0	\$151,535	\$167,242	(\$15,708)
Other Revenue	<u>\$16,287</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$16,287</u>	<u>\$0</u>	\$16,287
Total Revenue	\$489,017	\$0	\$12,377	\$0	\$501,394	\$588,130	(\$86,736)
Expense	ESAC	Plunge	Hilltop	Admin	Total	Total	
Employee-Related	(\$355,842)	(\$11,298)	(\$61,724)	(\$125,545)	(\$554,409)	(\$893,136)	\$338,728
Supplies & Services	(\$62,471)	(\$517)	(\$764)	\$0	(\$63,752)	(\$97,381)	\$33,629
Public Works	<u>(\$164,094)</u>	<u>\$0</u>	<u>(\$2,867)</u>	<u>\$0</u>	<u>(\$166,961)</u>	<u>(\$233,627)</u>	\$66,666
Total Expense	(\$582,406)	(\$11,815)	(\$65,355)	(\$125,545)	(\$785,121)	(\$1,224,144)	\$439,023
Net Income	(\$93,388)	(\$11,815)	(\$52,979)	(\$125,545)	(\$283,727)	(\$636,014)	\$352,286
Cost Recovery	84%	0%	19%	0%	64%	48%	16%
Lane Hours	47,701.00	-	NA	NA	47,701.00	47,574.80	126.20
Revenue / Lane Hour	\$10.25	NA	NA	NA	\$10.25	\$36.96	(\$26.71)
Cost / Lane Hour	(\$12.21)	NA	NA	NA	(\$12.21)	(\$65.69)	\$53.48
Net Income / Lane Hour	(\$1.96)	NA	NA	NA	(\$1.96)	(\$7.66)	\$5.70